

Best Practices Consulting Services

We've earned the trust of our clients



Business

Funding for Western Wayne County

Small Business hopefuls who complete the Small Business Training program are candidates for the 0% interest KIVA loan.

Loans up to \$15K



Existing businesses in the Western Wayne County area can also apply



Capital stacking available through Michigan Women Forward and CEED Lending



Business Strategy

Consultants are available to answer questions and to support your growth



Business Funding

We work with multiple funders to secure the capital needed to grow your business



Business Training

BPCS is offering a small business training workshop sponsored by the AARP Foundation and the City of Romulus

Contact Now



313.265.3062



support@bpcs.biz



www.BPCS.biz



Up to 50K

Up to 300K

Succession Planning

Business Stages

- Stage 1: Proof of Concept
- Working to identify and obtain customer needs and desires
- No consistent delivery method or access point for products and services
- The business does not operate without the owner
- There is no proven business strategy, owner is attempting to design strategy while in practice

Stage 2: Justified

- Has enough traction or momentum to gauge inventory demand
- Operates from the "Revenue Model – revenue vs expenses"
- Sourcing inventory, labor support are basic considerations
- Growth requires a systems review and design
- Needs to better understand capital needs & deployment

Stage 3: Maintenance

- Managing and assessing labor value to revenue is an ongoing consideration
- Debt load is a consistent consideration
- Vertical and horizontal growth is rooted in product or service evolution
- Process automation is necessary for scale
- Interest and Capacity to adapt to changing environment
- Organization restructuring or realignment for tax benefits

Stage 4: Enterprise Fit

- The business operates without the founder
- Is attractive to investors or industry stakeholders



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